
SERVICE OVERVIEW

AI Readiness Assessment

Know exactly where your operation stands on AI before you spend a dollar. A four-week, fixed-scope assessment that turns your operational data into a prioritized AI roadmap, with an honest gap analysis your leadership can act on.

4 Weeks

Fixed timeline, no scope creep

Day 1 Ready

Roadmap delivered at engagement end

None

Ongoing commitment required

EXECUTIVE SUMMARY

Clarity before capital

The AI Readiness Assessment is a four-week, fixed-scope engagement that gives your leadership team a clear, independent picture of where your operation actually stands on AI. We inventory your systems, sample your data quality, assess your organizational readiness, and deliver a prioritized roadmap with quick wins, sequenced investments, and an honest view of what is feasible in your operation versus what the vendors are promising. Deliverables include an AI Maturity Scorecard, an operational data infrastructure audit, an AI opportunity map, a gap analysis report, a 90-day quick-win roadmap, and a board-ready executive presentation.

PROBLEM STATEMENT

Ready to explore. Not ready to deploy.

Most operations are ready to explore AI. Very few are ready to deploy it. The gap is not ambition; it is infrastructure, data quality, and organizational readiness. We find that gap before it becomes expensive.

Data locked in disconnected systems

From fleet telematics to warehouse management to job-site logs, the data exists, but it lives in silos. AI cannot learn from data it cannot reach.

Data trapped in paper and spreadsheets

Shift logs, delivery manifests, inspection checklists, and time cards. Operations that run on paperwork cannot feed a model, no matter how good the model is.

No internal AI ownership

Without a clear owner for data and technology, AI pilots stall after the vendor demo. Someone has to own the outcome, and right now nobody does.

Vendor-led roadmaps built around the vendor

Software vendors sell what they sell. You need an independent view of which AI investments will actually move the needle in your specific operation.

WHY THIS SERVICE EXISTS

Why this assessment exists

AI pilots in industrial and operational businesses fail at an alarming rate, and data readiness is the number one reason. Operations that skip the assessment and build first routinely spend far more fixing the wrong problem. Four weeks of structured discovery gives you a credible baseline, protects your capital, and ensures your first AI investment is the right one.

73%

of AI pilots in these industries fail to reach production; data readiness is the #1 reason

3–5×

more is spent fixing the wrong problem when operations skip the assessment

1

clear, prioritized roadmap; knowing where you stand beats building the wrong thing

OUR APPROACH

Three weeks of discovery. One week of clarity.

1**Operational Discovery**

WEEKS 1–2

We visit your sites, interview your operations and IT leadership, and inventory every system that touches your operational data, from field devices and telematics to back-office ERP to spreadsheets on shared drives.

2**Gap Analysis & Scoring**

WEEK 3

We score your data quality, infrastructure maturity, and organizational readiness against the requirements of your highest-value AI use cases, whether that is route optimization, predictive maintenance, demand forecasting, or workforce scheduling.

3**Roadmap Delivery**

WEEK 4

We present a prioritized roadmap to your leadership team, with quick wins, sequenced investments, and an honest view of what is feasible in your operation versus what the vendors are promising.

ENGAGEMENT TIMEFRAME

Four weeks. No surprises.

4 Weeks

Fixed scope, fixed timeline

Site Visit	Yes, Week 1
Deliverable	Report + Executive Presentation
Client Time Required	~4 hours / week
Ongoing Commitment	None required

ABOUT US

About Three Ventures

Three Ventures Technology, Inc. is an independent, outcome-driven consultancy built on data work since 2012. We serve the backbone of the economy: manufacturing, logistics and distribution, construction, supply chain, energy, field services, unions and the trades, and agriculture. We work in partnership with operators, embedded in the operation and accountable to your outcomes, never to a software vendor's agenda. From AI readiness and data governance to fractional technology leadership and M&A support, every engagement is designed to leave your organization stronger and able to sustain the work without us.

CONTACT
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Ready to find out where you actually stand?

Every engagement starts with a 30-minute call. No sales pitch, just a straight conversation about your operation and whether this is the right fit. Visit threeventures.com to get started.

SCHEDULE A DISCOVERY CALL